



## The Company

Nucleo is a consulting firm in risk management, composed by corporate security managers, business managers, lawyers and engineers prepared to serve your clients in the various security needs.

### Services and Products

- Security Architecture
- Audits
- Diagnostics
- Companies Merger and Acquisition
- Crisis Management
- Investigation
- Business Continuity Plan
- Security Plan
- Policies, Rules and Procedures
- Personal Protection
- Information Security
- Events Security
- Training Courses

### Survey of the Month

**Your company has an Information Security Policy?**

- a) Yes
- b) No.
- c) Yes, but not yet formalized.
- d) No, but there is an effort to design and implementation.

[Visit the site and answer!](#)

### Reflection

*"The world is in the hand of those who have the courage to dream and take the chance of living the dreams".*

[Paulo Coelho]

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## Happened

### Milipol Paris 2011, the success of the 17th edition

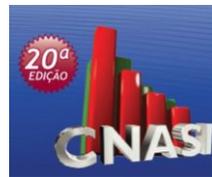


Milipol International Fair is held annually and alternately in Paris and Qatar, the event is wide open for the security industry professionals, including manufacturers, consumers, buyers and exhibitors from all nationalities. The 17th edition took place in Paris between 18 and 21 October with a total of 888 exhibitors which presented their innovations to more than 27,000 visitors. In each edition the Milipol fair acquires more recognition thanks to its professionalism and quality of its exhibitors and visitors, which come from all around the world gathering various sectors of security. In 2011, a space was reserved for the second time for major technological, industrial, natural and terrorist risks in order to meet the needs resulted from disasters suffered by many countries. "We were able to identify many new products and services. Despite the crisis established in many countries, it is up to Brazil to take the moment to invest in its safety", said Igor Pipolo, director of Nucleo, who attended the fair in the company of Colonel. Renato Aldarvis (picture).



### Corporate Risk Management Speech

Attendig the invitation of Dr. Ronaldo Forte, director of CIESP / FIESP in Santos, Igor Pipolo, was present on October 5 at the headquarters of AEAS - Association of Engineers and Architects of Santos to make a presentation on "Corporate Risk Management". The agenda of the speech had an overview of security concepts, the evolution of the IT security business in Brazil and the definition of risk and approaches to its management, exemplified by a real case. "The knowledge of the risks to which the business is subject to is the key to achieve results", said Pipolo. Concluding his speech, Pipolo presented the "Safe Project", a Nucleo product, designed especially for architecture firms. The product focus is to add value to architectural design with the application of modern concepts of security. Learn more by visiting [www.nucleoconsult.com](http://www.nucleoconsult.com).



### Edison Fontes participated on the CNASI 20th edition

2011 is a historic year for CNASI - Latino American Congress of IT Audit, Information Security and Governance. Over 20 years, CNASI anticipated trends, brought knowledge and innovations and introduced for the management of areas involved in ensuring the preservation and suitability of information and systems. The event took place in São Paulo, between October 18 and 20 and was attended by Edison Source, a partner at Nucleo, who gave the lecture "How to develop an Information Security Policy" and participated in panel discussions on media social. On the 1st day of the event, a signing for her recent book "Clicking with Security" happened. The third book of Fontes, "Practicing Information Security", was distributed in a special edition among the congress visitors by a sponsor corporate of the event.

### Movie Suggestion



Name: "The Recruit"  
Country: USA

Direction: Roger Donaldson  
Action, Crime film/105 min.

Year: 2003

**Commented Synopsis:** James Clayton (Colin Farrell) is the most promising aspiring agent of the CIA, standing out the others by both its behavior and intelligence. Soon he starts to receive the assistance of Walter Burke (Al Pacino), a veteran teacher who starts to follow his training and gives several suggestions to rise quickly in his new role. The problems start when he receives his firts to test and prove his working at the CIA: to find out a double agent inside CIA and the principal suspect was his helpful coach, Walter Burke. "Nothing is as it seems to be is one of the most sentences spoken over the story and the great metaphor for reflection of the film. During the course of the story we do not know if all those situations are tests or if is real. The film has lessons of intelligence, espionage and training". **Marcela Floriano**