



## The Company

Nucleo is a consulting firm in risk management, composed by corporate security managers, business managers, lawyers and engineers prepared to serve your clients in the various security needs.

### Services and Products

- Security Architecture
- Audits
- Diagnostics
- Companies Merger and Acquisition
- Crisis Management
- Investigation
- Business Continuity Plan
- Security Plan
- Policies, Rules and Procedures
- Personal Protection
- Information Security
- Events Security
- Training Courses

### Survey of the Month

**What do you think about the union of the military and civilian police in Brazil?**

- Solution for the violence problems.*
- No problem will be solved.*
- Very difficult to work out.*
- The problem is not in the police, but in the Judiciary.*

[Visit the site and answer!](#)

### Reflection

*"Our doubts are traitors, and make us lose the good we oft might win, by fearing to attempt".*

[William Shakespeare]

### Contact

Alameda Santos, 1293, conj. 84,  
Cerqueira Cesar Sao Paulo/SP  
Brazil, 01419-001

Tel/Fax.: +55 (11) 3266 6468  
nucleo@nucleoconsult.com.br  
www.nucleoconsult.com.br

## Happened

### ASIS 2012 celebrates another year of absolute success!



Over than 20,000 security professionals from 86 countries, including USA, participated of the 58th ASIS Annual International Seminar and Exhibition, held between September 10 and 13 on Philadelphia, Pennsylvania. The event, organized by the main association of security management professionals in the world, offers a range of technological solutions available in the security industry, and numerous networking opportunities among professionals and integrators. This year, 696 companies presented its innovations in the segments of access control, alarm, biometrics, CCTV, physical barriers, locks, latches, and other solutions applied on security. The seminars covered topics involving violence in the workplace, asset security and crisis management, providing to professional the knowledge of best practices and strategies for security management. The event news was the launch of "new career" pavilion, where participants had the opportunity to interact with human resources professionals, universities and potential employers in both sectors, public and private. Career coaching and curriculum analysis were also available. Several professionals from Brazil participated in the event and had the opportunity to meet at a dinner party hosted by the Brazilian section of ASIS. Igor Pipolo, director at Nucleo, participated of innumerous events and technical visits to U.S. Companies.



### Technology in Security


The event debated business opportunities and security legislation during the opening of the Brazil and Germany Seminar on Technology in Security, sponsored by the Security Department of FIESP, on September 10. The seminar presented industry figures in both countries and presented various business opportunities in Brazil security growing market, even without regulation. Members of the German mission in security technology presented its companies and products to Brazilian businessmen. Brazil is the largest trading partner of Germany in Latin America and seeks to meet the demands of the domestic market and establish possible partnerships. Nucleo was present and followed the German companies' innovations.



### CIBERJUR 3rd Edition

Edison Fontes, partner at Nucleo, was one of the speakers at the 3rd edition of the National Congress on Technology Law, promoted by OAB (Brazilian Bar Association) of Sao Paulo between September 14 and 16 at the Rio Branco Integrated College. Fontes gave a lecture on "How to develop policies and standards for Information Security", exposing the main difficulties faced by organizations to draw up regulations for information security. The CIBERJUR is an event with a lot of presentations and at every moment about six lectures were happening at the same time. Most participants were law professionals and the Fontes presentation was well received by these professionals, creating an excellent discussion and experiences exchange.

Movie Suggestion



**Name:** "Edge of Darkness"  
**Country:** Reino Unido/EUA  
**Direction:** Martin Campbell  
**Year:** 2010  
**Genre:** Suspense, Policial/108 min.

**Commented Synopsis:** Detective Thomas Craven (Mel Gibson) is an experienced police at the Boston homicide division, but will be required to solve your more difficult case. Widower, father of Emma, 24, Craven sees his daughter being murdered outside his house, unable to do anything for her. Soon his colleagues begin to assume that the shot was intended to the detective. To discover the truth, Thomas decides to dig deeply this crime, regardless of the consequences. Soon the policeman realizes there is much behind that murder than might be supposed. The evidences will lead you to discover a complex corruption scheme involving politicians and the North American nuclear weapons industry. "A good movie, that shows once again the police corruption and a character who walks over the boundary between right and wrong, acting on his own!" *Marcela Floriano*